



## Data Center Lifecycle Services Executed with Military Precision

---

Salute Mission Critical provides the skilled personnel to help you deploy, maintain, manage, secure, and decommission data centers, with military precision and reliability. Our customers depend on us to provide services in sensitive and critical environments.

We know what Mission Critical means. Salute teams are made up of veterans, who bring the same discipline and integrity to serving our data center customers as they once brought to serving our country. They know how to get in and get the job done right.

Wherever you are in the data center lifecycle, Salute has the resources and skilled personnel to provide the hands-on support and services you need.

### Why Salute?

- Reliability and results-focused professionalism honed through military service
- Standard procedures executed with discipline and precision
- Flexibility and speed without sacrificing safety
- Experienced in diverse environments
- Continuous training and talent development
- Rapid deployment to meet your needs at your speed

**Need a Hand?  
Contact Salute Today**

**+1 810.895.2074  
info@saluteinc.com**

**www.saluteinc.com**

## Salute Personnel

---

Salute starts with US military veterans, who are already highly trained and disciplined team members—and some of whom are already experienced in IT and data operations. Then we provide additional necessary data center skills and knowledge through our structured training program, resulting in the best multi-skilled operators (MSOs) in the industry. Salute personnel are also able to rely on a robust, proprietary software platform that incorporates both a knowledgebase, training resources, and procedural checklists and tools to ensure complete, accurate, and documented performance on site.

# Services

Whether building new capacity, deploying into a leased facility, managing an existing site or refreshing/moving sites, we provide highly trained, disciplined personnel and teams, when and where you need them.



Speed of deployment, flexibility and agility are key to deploying solutions at the pace you need for your business. Salute Mission Critical works with you to adapt our strengths to your needs, helping you realize returns that are critical to success in the race to capture and retain market share. From the time your racks arrive until they are put into live production, Salute Mission Critical teams will get you up and running.

## DEPLOYMENT SERVICES INCLUDE:

- Rack and stack
- White glove services
- Containment, cable trays & drop ceiling
- Structured cabling material and installation
- Day Porters – provide dedicated teams to maintain proper cleanliness during the construction process
- Final clean project management and execution



Reliable and agile on-site maintenance and support are critical to ensure a data center operation is aligned to the needs of the business. From batteries to backup systems, cables to cleaning, servers to security, Salute Mission Critical provides disciplined, highly trained, multi-skilled technicians to execute on-site tasks for optimal results. You'll receive the highest-quality services structured to eliminate unnecessary costs and flex to your growth rate, reducing operating expenses and increasing reliability.

## MANAGEMENT SERVICES INCLUDE:

- On-site Operations Support
- Hands-on Technical Support
- Technical Security
- Command Center Remote Monitoring
- Critical Power Services / Battery Management
- Maintenance Cleaning
- Project management and execution – we'll keep your projects on track, completed on time and to spec
- Commissioning
- QA/QC Services



Systematic removal of IT assets and equipment is essential for capacity management and operating efficiency. Salute's teams routinely decommission servers and racks, SANs, network gear, cabling, telecom equipment, end-user equipment, raised floors, A/C, UPS and overhead racks. Your data and reputation are secure in our hands: Salute meets NIST 800-88 r1, HMG IA Standard No. 5 and DIN-66399, and we use NAID certified shredding equipment.

## DECOMMISSION SERVICES INCLUDE:

- Project Planning
- Asset inventory
- Chain of custody tracking
- Unracking/disassembly
- Cable mining
- IT asset disposition
- Data destruction
- Pack equipment
- Ship equipment
- Asset sales
- Environmentally compliant recycling