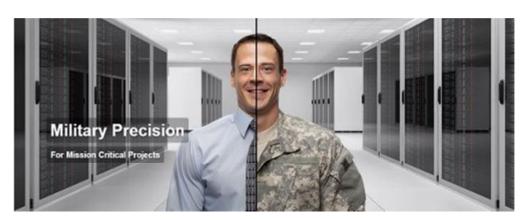


# Salute Inc. looks forward to you subscribing to our newsletter



#### THE COLONEL'S CORNER

It has been a short 20 months since we started Salute and our mission of providing a gateway to the data center industry for military veterans has succeeded far greater than we initially envisioned. By the end of 2014, we will exceed our goal of introducing 100 veterans to the industry and I could not be happier. We took the "crawl, walk, run" approach and are now at full speed with all practices providing valued services to our customers. The battery maintenance practice is now in full swing; the progressive framework of training and experience is in place allowing a veteran with no prior technical background to hire on and within two years have the competency and experience to start a career within the industry. I wanted to take a moment and recognize Jason Okroy for his outstanding contributions to Salute. We have shared the same fox hole from the start and his dedication and commitment are a testament of his character. Jason has run day to day operations since I joined Uptime Institute and has been the driving force behind our success. I am proud of him and all members of the Salute team.

### Salute Mission Critical is pleased to announce our quarterly newsletter.

By subscribing you will receive updates including:

- Words from Colonel (R) Lee Kirby (The Colonel's Corner)
- Featured employees
- What's new at Salute
- Who's using Salute

Please sign up to receive our quarterly newsletter!

## FEATURED EMPLOYEE

In coming editions we'll share information about our dedicated team, their proven capabilities, and those ready to take the next step into other positions in the data center industry.

## **NEW AT SALUTE**

Our team continues to take the data center by storm. Early this year we launched Salute Power which provides battery maintenance services. During the 3rd quarter we launched Salute Technicians adding security/remote hands support along with fiber pulls as an offering. It is an exciting time for Salute and we appreciate the support the industry has provided.